

# DISCOUNT PRICES

**30% and 40% Off  
On Most Stock**

## QUALITY SEEDLINGS

**All Plants Root Pruned**

Home of Ohio's Finest Christmas Tree Nursery  
Over 10 Million Seedlings

**SPECIALIZING IN**

**CHRISTMAS TREES, SEEDLINGS**  
**REFORESTATION**  
**CUSTOM PLANTING SERVICE**  
**WHOLESALE CHRISTMAS TREES**  
**B & B STOCK**

RECEIVED  
★ FEB 8 1962

# 1962

## Smith's Forest Tree Nurseries

**ADDRESS — P. O. Box 215  
MAGNOLIA, OHIO**

Nursery Located 12 Miles South of Canton at  
Magnolia, Ohio. East off Rt. 8

**VISITORS WELCOME**

**PHONES:**

**NURSERY**

**R. P. SMITH, Owner**

**O. G. DEYARMON**

**Magnolia UN 6-2950**

**Magnolia UN 6-2765**

**Magnolia UN 6-9686**

## To You, Our Customer:

Again it gives us a real pleasure to send you a copy of our 1961 Spring price list that will acquaint you with our High Quality nursery stock.

Our seedlings come from the best certified European seed that money can buy. Thus assuring you, our customer, top grade stock for your planting.

Our trained personnel are always at your disposal to help you solve any of your problems.

We cordially welcome you to visit our nursery and look over our top quality planting stock. Insist on the finest, fresh dug trees from Smith's Forest Tree Nursery.

Sincerely yours,

R. P. Smith

P. S. To those of you who use large quantities of seedlings, we can save you money with our quantity discount.

**ALL SEEDLINGS  
ROOT PRUNED**

# **For Spring 1962**

## **WE HAVE A SURPLUS**

In order to sell this  
surplus we are offering  
you, our customer, a  
Savings of

### **30 to 40%**

on our quality  
guaranteed No.1 Stock.  
We have the best Xmas  
Tree Species available  
this year and will not  
be undersold.

**Contact us also  
for additional  
Savings on  
quantity  
purchases.**

**25,000 or over.**



# Smith's Forest Tree Nurseries

## WHOLESALE SEEDLING PRICE LIST

FOR SPRING 1962

Choice Christmas tree stock. Seeds for this stock were selected specially for Christmas tree growers who demand a green, symmetrical and average growth tree. We highly recommend our

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### SCOTCH PINE

Green, Short Needle

French Strain

|                     | Per 100               | Per 1000                            |
|---------------------|-----------------------|-------------------------------------|
| 2 yr. (2-0) 4-7 in. | <b>5<sup>00</sup></b> | <b>21<sup>00</sup></b><br>Was 27.50 |
| Spanish Strain      | <b>5<sup>00</sup></b> | <b>21<sup>00</sup></b><br>Was 27.50 |
| 2 yr. (2-0) 4-7 in. |                       |                                     |

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### SCOTCH PINE

SELECT GRADE

Polish Strain,

Faster Growing

|                     | Per 100               | Per 1000                            |
|---------------------|-----------------------|-------------------------------------|
| 2 yr. (2-0) 5-8 in. | <b>5<sup>00</sup></b> | <b>23<sup>00</sup></b><br>Was 27.50 |
| 2 yr. (2-0) 4-6 in. | <b>4<sup>00</sup></b> | <b>19<sup>00</sup></b><br>Was 25.00 |

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### SCOTCH PINE

(Limited Supply)

SELECT GRADE

Polish or French

The finest (3-0) stock we have ever raised.

|                       | Per 100               | Per 1000                            |
|-----------------------|-----------------------|-------------------------------------|
| 3 yr. (3-0) 7-12 in.  |                       |                                     |
| French                |                       |                                     |
| 3 yr. (3-0) 10-14 in. | <b>8<sup>00</sup></b> | <b>28<sup>00</sup></b><br>Was 45.00 |
| Polish                |                       |                                     |
| 3 yr. (3-0) 7-12 in.  |                       |                                     |
| Spanish               |                       |                                     |

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**Buy Ohio Grown Seedlings**

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## AUSTRIAN PINE

|                     | Per 100         | Per 1000         |
|---------------------|-----------------|------------------|
| 2 yr. (2-0) 4-6 in. | 5 <sup>00</sup> | 21 <sup>00</sup> |
|                     |                 | Was 27.50        |

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## AUSTRIAN PINE

|                      | Per 100         | Per 1000         |
|----------------------|-----------------|------------------|
| 3 yr. (3-0) 7-10 in. | 8 <sup>00</sup> | 30 <sup>00</sup> |
|                      |                 | Was 40.00        |

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## SPECIAL Scotch Pine

IDEAL FOR TRANSPLANTING

|                     | Per 1000         |
|---------------------|------------------|
| 2 yr. (2-0) 2-4 in. | 15 <sup>00</sup> |

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## NORWAY SPRUCE

|                      | Per 100         | Per 1000         |
|----------------------|-----------------|------------------|
| 3 yr. (3-0) 5-10 in. | 9 <sup>00</sup> | 35 <sup>00</sup> |
|                      |                 | Was 45.00        |

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## COLORADO BLUE SPRUCE

|                     | Per 100          | Per 1000         |
|---------------------|------------------|------------------|
| 3 yr. (3-0) 5-8 in. | 10 <sup>00</sup> | 50 <sup>00</sup> |

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## DOUGLAS FIR

|                     | Per 100         | Per 1000         |
|---------------------|-----------------|------------------|
| 3 yr. (3-0) 4-8 in. | 8 <sup>00</sup> | 28 <sup>00</sup> |
|                     |                 | Was 45.00        |

Douglas could replace Canadian Balsam

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## WHITE PINE

|                      | Per 100         | Per 1000         |
|----------------------|-----------------|------------------|
| 3 yr. (3-0) 5-10 in. | 8 <sup>00</sup> | 35 <sup>00</sup> |
|                      |                 | Was 45.00        |

Ideal for Timber or Christmas Trees

# TRANSPLANTS

Excellent Root Structure  
Good survival under any conditions

## SCOTCH PINE

|               | Per 100                | Per 1000     |
|---------------|------------------------|--------------|
| French Strain | <b>12<sup>00</sup></b> | <b>65 00</b> |
| 2-1 — 4-8     |                        | Was 75.00    |
| 2-2 — 7-12    | <b>20<sup>00</sup></b> | <b>95 00</b> |
|               |                        | Was 125.00   |
| Polish Strain | <b>12<sup>00</sup></b> | <b>65 00</b> |
| 2-1 — 5-10    |                        | Was 75.00    |
| 2-2 — 8-15    | <b>20<sup>00</sup></b> | <b>95 00</b> |
|               |                        | Was 125.00   |

## NORWAY SPRUCE

|           | Per 100                | Per 1000               |
|-----------|------------------------|------------------------|
| 2-1 — 5-9 | <b>15<sup>00</sup></b> | <b>65<sup>00</sup></b> |
|           |                        | Was 85.00              |

## COLORADO BLUE SPRUCE

|           | Per 100                | Per 1000               |
|-----------|------------------------|------------------------|
| 2-1 — 5-9 | <b>20<sup>00</sup></b> | <b>95<sup>00</sup></b> |
|           |                        | Was 125.00             |

### SPECIAL -- 25 TREES

#### Package Assortment

|                           |               |
|---------------------------|---------------|
| 10 Scotch Pine            | 10-14 in. 3-0 |
| 10 Austrian Pine          | 8-14 in. 3-0  |
| 5 Colorado<br>Blue Spruce | 5-8 in. 3-0   |

**All For \$2<sup>50</sup>**

**Buy Ohio Grown Seedlings**



# B & B STOCK

Tied or Laced Balls

## AUSTRIAN PINE

|                 | 1-25        | 25-100 |
|-----------------|-------------|--------|
| 3-4 ft. - - -   | \$525 - - - | \$475  |
| 4-5 ft. - - -   | 625 - - -   | 575    |
| 5-6 ft. - - -   | 800 - - -   | 750    |
| 6-7 ft. - - -   | 1050 - - -  | 1000   |
| 7-8 ft. - - -   | 1400 - - -  | 1300   |
| 8- 9 ft. - - -  | 1900 - - -  | 1800   |
| 9-10 ft. - - -  | 2400 - - -  | 2300   |
| 10-11 ft. - - - | 3000 - - -  | 2800   |
| 11-12 ft. - - - | 3500 - - -  | 3300   |

Large Tree Prices On Request

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## SCOTCH PINE or WHITE PINE

|                | 1-25        | 25-100 |
|----------------|-------------|--------|
| 3- 4 ft. - - - | \$525 - - - | \$475  |
| - - -          | 625 - - -   | 575    |
| 5- 6 ft. - - - | 800 - - -   | 750    |
| 6- 7 ft. - - - | 1050 - - -  | 1000   |
| 7- 8 ft. - - - | 1400 - - -  | 1300   |

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The B & B Stock Is Sheared Every Year.

All Stock B & B to Ohio and New York  
State Specifications.  
Laced or Tied Balls.

Platforms if Required.

2000 Acres of Trees Under Cultivation

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**Buy Ohio Grown Seedlings**

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# **CUSTOM PLANTING**

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For many years we have done contract planting, throughout Ohio, for land owners, Mining Companies, farmers and Christmas Tree Growers, and feel we have the equipment and experience to give you guaranteed planting.

We will plant trees for you with our mechanical planters and Guarantee you 90% survival. We can do this because the seedlings will come from our own beds which we know will be lifted 24 hours prior to our planting in your fields.

Your land can yield its best profit from its poorest soil by planting Smith's Forest Tree Nursery Seedlings.

We offer you discounts on quantity plantings as follows:

5% Discount on 10,000 Planted Seedlings  
10% Discount on 25,000 Planted Seedlings  
15% Discount Over 50,000 Planted Seedlings

## **TERMS**

500 Seedlings billed at 1000 price.

This Price List cancels all previous Price Lists.

Orders are filled in the order they are received. Earliest orders given priority. All orders delivered 24 hours after seedlings are lifted from our nursery.

All claims of errors must be reported upon arrival. We are not responsible for winter losses or losses due to drought. Purchasers otherwise assume risk of transportation.

All orders will be shipped C.O.D. which require a check in the amount of 25% of order, payable in advance.

All prices F. O. B. our nursery, Magnolia, Ohio. No spring shipments scheduled before March 8, 1961.

Use convenient order blank provided with this price list.

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**Buy Ohio Grown Seedlings**

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# 6 Reasons why you should buy Smith's Nursery Ohio Grown Seedlings

1. Our central location in Ohio for pick up or delivery of fresh dug seedlings.
2. Our Ohio soil and weather conditions are the same as those of your planting site.
3. Fresh dug seedlings 2 to 3 weeks earlier than any out of state nursery.
4. Better Survival.
5. Save time and transportation costs.
6. Your seedlings will come from Ohio's largest and finest Christmas Tree Nursery, where all trees will be fresh dug 24 hrs. prior to shipment or pick up.

## PLANTING GUIDE

### CARE OF STOCK UPON ARRIVAL

Smith's Forest Tree Nursery Seedlings are packed in such a fashion that they reach you in perfect condition. When they arrive it is best, of course, to get them in the ground. If you are unable to plant them right away, you should dig a trench about 5 or 6 inches deep. Untie the bundles and place the roots in the trench, leaving the seedlings at an approximate 40° angle. Cover the roots with ground so that air cannot get to the roots. A cool shady spot is ideal. Trees "heeled in" in this manner need not be planted for several days. Never let roots dry out from the time received until they are planted.

### WHEN TO PLANT

Our experience shows that the best time to plant your seedlings is in early spring, just as soon as the frost has left the ground, usually after the middle of March, continuing as long as ground and weather conditions permit. This being for the following 4 to 5 weeks. We do not recommend fall planting.

### Planting Distances and Number of Trees Per Acre

For Xmas tree planting the trees are usually spaced four, five or six feet apart. If less than four feet apart the trees will tend to crowd each other as they approach maturity. For the customary spacing for forest planting the number of trees required is as follows:

4 x 4 ft. will give 2720 trees per acre. (5 x 5 ft., recommended space for Christmas trees will give you 1720 trees per acre.) 6 x 6 ft. will give 1210 trees per acre.

### PRUNING

Christmas tree production can be increased 50% or more by shearing. This is usually done during June after the third year from planting, on the pines. Spruce and fir varieties can be pruned anytime during the year. On the pines cut the main leader (terminal) new growth back to 10 or 12 inches. Cut the lateral growth to approximately 8 inches. Tree should be pruned to give shape of an inverted cone. A large percentage of trees will not require any pruning due to their slow growth. Trees developing 2 terminal leaders should have the poorest one cut out as soon as it develops.



### **Tips on Tree Selling**

Since some tree farms service an area with a radius of 400 miles or more, it is important to start advertising early. If you are some distance from a market begin placing "For Sale" ads in one of your large city papers around August — no later than the first of October. Refuse to sell on credit, always asking a deposit on each sale. This deposit may then be applied on the payment for the last truck load of the order. If the customer is not known to you, require cash or a certified check. Buyers can overstock and try to make a claim when there is an over supply. However, this should not be the grower's obligation.

For WHOLESALE selling make sure the grower is with the buyer when he selects and cuts the trees. To avoid trouble most growers cut and grade their own trees at a prearranged price.

A customer may select and cut his own tree in a RETAIL sale, but it is still helpful to have one of your own men with the buyer.

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**Buy Ohio Grown Seedlings**

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# Smith's Forest Tree Nurseries

## ORDER BLANK

Print your name .....

Pick Up

Parcel Post

Address .....

☐
☐

Date of delivery to you ..... Ship To .....

| Quantity | Age | KIND OF SEEDLINGS | Price per 1,000 | TOTAL |
|----------|-----|-------------------|-----------------|-------|
|          |     |                   |                 |       |
|          |     |                   |                 |       |
|          |     |                   |                 |       |
|          |     |                   |                 |       |
|          |     |                   |                 |       |
|          |     |                   |                 |       |
|          |     |                   |                 |       |

Postage

Total

Prices are F.O.B. Smith's Forest Tree Nurseries, Magnolia, Ohio.

5% Discount on 10,000 seedlings purchased. Special Discount to Quantity Buyers.

25% Deposit to accompany order. Balance C.O.D.

Make all checks payable to Smith's Forest Tree Nursery.

Orders Shipped C.O.D. Parcel Post unless otherwise advised.

Address all mail to SMITH'S FOREST TREE NURSERY, Box 215, Magnolia, Ohio.



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**SMITH'S  
FOREST TREE  
NURSERY**

P. O. BOX 215

MAGNOLIA, OHIO

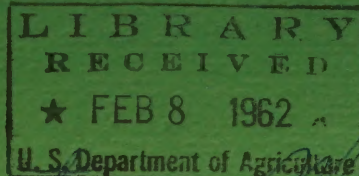
Carroll County

**WHOLESALE PRICE LIST  
SPRING & FALL**

**1962**

**MEMBER**

**OHIO FORESTRY ASSOCIATION  
OHIO NURSERYMAN ASSOCIATION**



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Director  
U.S. Dept. of Agriculture  
Library  
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D.C.*